

Who this role would suit

At Trinity Hospice, we know that great Business Development Officers come from a variety of backgrounds.

While experience in fundraising is valuable, we are equally interested in hearing from people who have developed strong commercial, relationship-building and business development skills in other sectors.

You may be an experienced Business Development Officer looking for your next challenge or you may be working in a commercial role and looking for an opportunity to use your skills to make a meaningful difference.

This role could be ideal for someone with experience in:

Corporate fundraising

- Corporate partnerships
- Trusts and foundations
- Sponsorship and philanthropy
- Charity of the Year programmes
- Community fundraising

Business development and sales

- B2B sales
- Business development
- Account management
- Key account management
- Client relationship management
- Customer success

Partnerships and marketing

- Corporate partnerships
- Membership organisations
- Sponsorship sales
- Marketing and communications
- Brand partnerships
- Event sponsorship

Recruitment and professional services

- Recruitment consultancy
- Financial services relationship management
- Professional services business development
- Hospitality or tourism sales
- Media and advertising sales

What matters most

We are looking for someone who can:

- Build strong and lasting relationships.
- Open doors and identify new opportunities.
- Communicate confidently with business leaders and decision-makers.
- Develop compelling proposals and presentations.
- Manage a pipeline of opportunities and achieve targets.
- Work collaboratively with colleagues to deliver excellent supporter experiences.
- Represent Trinity Hospice professionally and passionately within the local business community.

Why join Trinity Hospice?

Many people who join Trinity tell us they were looking for more than just their next role.

They wanted to use their skills to make a tangible difference, build meaningful relationships and be part of an organisation with a clear purpose.

At Trinity Hospice, every corporate partnership helps fund vital care and support for local people and families. The relationships you build will directly contribute to ensuring that our services remain available to everyone who needs them.

If you are motivated by people, relationships, growth and impact, we would love to hear from you.